

# A Bayesian-based framework for advanced nature-based tourism model

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## Abstract

**Purpose** – Nature-based tourism (NBT) blossoming requires sound monitoring models to maximize its potential in the tourism industry. Cooperation of different segments from nature to economy will lead to a sustainable NBT. Therefore, the qualitative and quantitative relation between these subdivisions has to be investigated.

**Design/methodology/approach** – This paper proposes an advanced NBT model for the design of an optimum tourism system. To this end, Bayesian network (BN) has been implemented to characterize the impact of each subsector on NBT.

**Findings** – The outcomes of this study can help the tourism managers, policymakers and related organizations to find the optimum approach to achieve a continuous improvement in the system. To demonstrate the applicability of the methodology, two cases of observations are considered.

**Originality/value** – The originality of the work is well demonstrated in the literature review of the paper.

**Keywords** Nature-based tourism, Bayesian network, Dynamic modeling

**Paper type** Research paper

## 1. Introduction

The potentials of tourism economy, as roughly 10% of gross domestic product (GDP) (Council, 2007), have made governments and private sectors enthused to allocate resources for fulfilling its capacities continuously. To this end, tourism has been divided into different subcategories such as cultural tourism, urban tourism, rural tourism and so on, so that all the positive aspects and the strengths of each category would be enforced (Ashworth and Page, 2011; MacDonald and Jolliffe, 2003; Park and Yoon, 2009; Pearce, 2001; Richards, 2007; Smith, 2009; Wilson *et al.*, 2001).

Globally, we are facing new consumer motives and competitive growth of demands in tourism sector, which can be met by alternative forms of tourism (Cuculeski *et al.*, 2015). In this regard, nature-based tourism (NBT) as the most accelerated growing sector in tourism (Bell *et al.*, 2009), has recently attracted large attention (Akama, 1996; Balmford *et al.*, 2009; Ceballos-

## JEL Classification — C11, M31, M37

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Lascourain, 1996; Coghlan and Buckley, 2012; Fredman and Tyrväinen, 2010; Kuenzi and McNeely, 2008). Finding a unified definition of NBT has boasted to be difficult as there is no clear-cut definition for outdoor recreationists, and specifying services related to a specific activity is hard. However, some aspects and descriptions of NBT can be illustrated by looking into broader contexts within literature. While these descriptions include concepts such as “environmental awareness or nature conservation motives as an inherent target,” in practice, some activities such as motorized activities that can harm the nature and environment are given to clients (Fredman and Tyrväinen, 2010). As discussed by Fredman and Tyrväinen (2010), NBT is related to leisure activities happening in nature areas and its main components are the visitor and experiences of or in nature.

As suggested by UNWTO, nearly 10–20% of international visits are related to nature experience. However, assessing the economic gains of NBT can be challenging, as these benefits should be assessed across different economic fields such as lodging, transportation and some parts of food service industry. Also, it is worth mentioning that the activities directly related to NBT do not generate large revenues in tourism sector compared to traditional services in this sector such as transportation, food and accommodation (Fredman and Tyrväinen, 2010). While some reports (Balmford *et al.*, 2009; Goodwin, 1996; Mastny and Peterson, 2001) indicate that NBT is one of the fastest growing sectors of the world’s largest industry, a recent and widely published paper (Pergams and Zaradic, 2008) states that the number of tourists visiting natural areas in USA and Japan has declined since late 1980s. Balmford *et al.* (2009) clarified this apparent paradox by looking at temporal trends in visitors’ number in 280 protected areas from 20 countries. Their study proved that despite important recessions in some countries, NBT is still far from declining.

Fossgard and Fredman (2019) in an article named “Dimensions in the nature-based tourism experiencescape: An explorative analysis” argue that “Items and features of natural environments are inherit to nature-based tourism.” Focusing on experience in tourism has expanded resource requirements, and this is also true in NBT. Although these resources may vary between different activities related to NBT, some of the more important resources for having better experience can be scenic landscape, nice weather, campsite with bonfires and space and time for social interaction (Fossgard and Fredman, 2019).

Visiting natural areas besides having some benefits such as increasing environmental awareness, boosting physical and mental health and also refreshment can lead to some environmental and social issues. These issues should be addressed by adopting constructive managing approaches toward preserving these areas. NBT managers, to abate the environmental impacts, need to have knowledge about the spatial and temporal distribution of different kinds of activities done in NBT, meanwhile trying to improve visitors’ experience.

Although various uncertainty models have been addressing different issues such as tourist loyalty, tourist arrivals, tourist behavior and so on throughout tourism sector, explanation of NBT behavior using a promising probabilistic has been neglected in tourism literature (Assef *et al.*, 2017; Baggio *et al.*, 2010; Hsu *et al.*, 2008; Casagrandi and Rinaldi, 2002; Smeral, 1988; Tyrrell and Johnston, 2008). As a result, to create a dynamic predictive model to quantify the explanation of behavior of elements incorporating in a sustainable NBT, a probabilistic modeling tool is implemented to be able to reason under the uncertainty. Among the different probabilistic-prediction models, two models of maximum likelihood estimation (MLE) and Bayesian statistics were found to be recommended by the researchers (Assaf and Tsionas, 2015; Hsu *et al.*, 2008; Hsu *et al.*, 2012). There exist three main reasons for Bayesian method to be superior to other methods. Firstly, it is a promising tool that allows the comprehensive reflection of available knowledge about the process. Secondly, in comparison to other tools such as analytic hierarchy process (AHP) and factor analysis (FA), BN performs better in quantifying the

uncertainty and solving decision-making problems when extended to an influence diagram. Thirdly, in a Bayesian approach, it is also possible to convert continuous random variables into a discrete space, enabling the inference of more complicated stochastic relationships among many parameters. That means each variable involved in the problem can be analyzed explicitly rather than in a binary space.

BN as a probabilistic modeling tool has been widely implemented for parametric and nonparametric assessment in tourism systems. (Assaf and Tsionas, 2015; Hsu *et al.*, 2012; Huang and Bian, 2009; Ticehurst *et al.*, 2007; Wang *et al.*, 2008). As a parametric model, C.-I. Hsu *et al.* (2008) merged BN with linear structural relation model (LISREL), to consider the factors affecting tourism loyalty and predict the level of the tourists' loyalty. In total, 452 valid samples from tourists with the tour experience of the Toyugi, Taiwan, were accounted to conduct the proposed methodology. Also, as a nonparametric BN, in very recently published article (Assaf *et al.*, 2019) established Bayesian ridge regression to a tourism data set in order to treat the biased constant as a parameter of inference. The model proposed to find the optimum solution for a multicollinearity problem as the most important misconception in tourism research field. In the present paper, a well-known statistical approach is applied on NBT to characterize the impact of influencing factors, one by one, on condition of NBT. To this end, a BN is established to specify the variation of each factor according to different indexes of NBT. Regarding the NBT optimization, the most critical influencing factor is then identified. That is, which factor has more impact on the sustainability of NBT and controlling the condition of which factor leads to optimal continuous development in NBT. In this regard, a general model is proposed to help different stakeholders in tourism sector, governments and policymakers to evaluate the proposed NBT influencing parameters. A case study of Gilan province in north of Iran has been accounted to demonstrate the applicability of proposed methodology.

The remainder of the paper is structured as follows: section 2 is devoted to the model specification. It is followed by the application of methodology in section 3, while the conclusion is treated in section 4.

## 2. Methodology

### 2.1 Bayesian network

Based on the probability theory, BN is a directed acyclic graph (DAG) including a set of arrows and nodes. The nodes are variables through which the arrows represent the conditional dependencies. BN estimates the joint probability distribution of a set of random variables as follows:

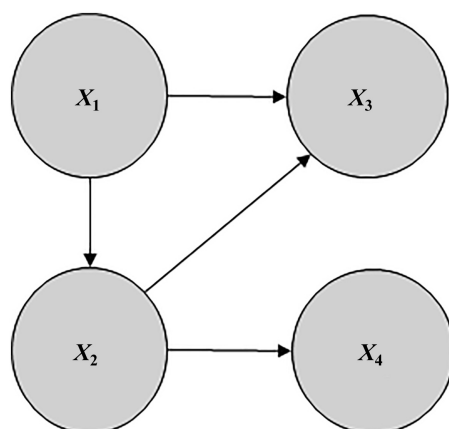
$$P(X_1, X_2, \dots, X_n) = \prod_{i=1}^n P(X_i | Pa(X_i))$$

Where  $Pa(X_i)$  is the parent set of variables,  $X_i$ . Take as an example, the joint probability distribution of the random variables  $X_1, X_2, X_3$  and  $X_4$ , demonstrated in Figure 1, is  $P(X_1, X_2, X_3, X_4) = P(X_1) P(X_2|X_1) P(X_3|X_1, X_2) P(X_4|X_2)$ .

BN is also able to be updated in the light of new evidence given by:

$$P(X|E) = \frac{P(E|X)P(X)}{\sum_X P(X, E)}$$

Extensive range of applications in the fields of marketing, management, engineering and so on carried out by means of BNs are reviewed and provided by Barber (2012), Neapolitan (2004), Scutari (2014).



**Figure 1.**  
A conventional Bayesian network

## 2.2 Model specification

A general model is proposed and mapped on BN accordingly. The presented model at first aimed at including the key factors and subdivisions of NBT and then, building the relationship between each factor through the conducted BN. According to the literature and evidences from tourist-related organizations, there is a limitation regarding the data set of NBT sector in different forms and destinations. To cope with this limitation, BN is selected as the main approach for the model since it is able to execute reasoning under uncertainty. In the proposed model, 16 factors are assigned to describe the variability of NBT considering different conditions of each of these factors. These 16 factors are categorized into three levels; first level includes the factors with primary influence on the NBT. The second and third levels are connected with NBT indirectly through their connections with the factors of first level. [Table 1](#) illustrates influence factors for uncertainty modeling of NBT in three levels of interaction.

As it can be seen in [Figure 2](#), there are three factors classified as the first level; beautiful scenery (BS), good climate (GC) and socioeconomic factors (SEF).

BS as a significant and main potential of NBT is verified through three states: whether these places are well-equipped, equipped or nonequipped. GC is set as another influencing node for NBT with two states: compliance and noncompliance. As the last first-level node, SEF is evaluated given the efficiency of their preprogrammed plan.

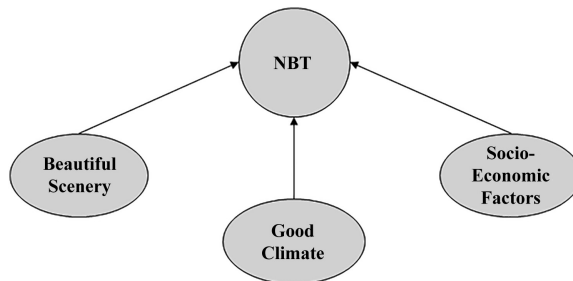
The variability of BS is addressed by three second-level factors. [Figure 3](#) illustrates the relationship of BS with its parents. Accordingly, the tour guide parameter is accounted to depict the coverage of tour guides in the considered destination, based on four cases: fully available, available, partially available and rarely available. In order to reduce the uncertainty associated with the estimation of coverage of tour guides, two popular kinds of tour guide, application-based and human-based guide, are assigned as the descendent of this node (see [Figure 3](#)). Tour guide parameter was considered as a subcategory of BS, as the explanations given by guides can enhance the perception of visitors, visiting a particular nature reserve. The other influencing factor of NBT, categorized as the second-level factor, is protected area. This node aims at evaluating the security protection of the considered destination for tourists. Three states of fully protected, partially protected and nonprotected are taken into account to show the prior knowledge of this node. The other second-level influencing parameter on the treatment of BS management is the level of popularity of the considered nature. To this end, the level of popularity is divided into three states; advertised, partially advertised and unknown.

GC variable is characterized as an observation for two second-level key factors of NBT (see [Figure 4](#)). The weather parameter is specified by five states; cloudy and foggy, sunny, rainy,

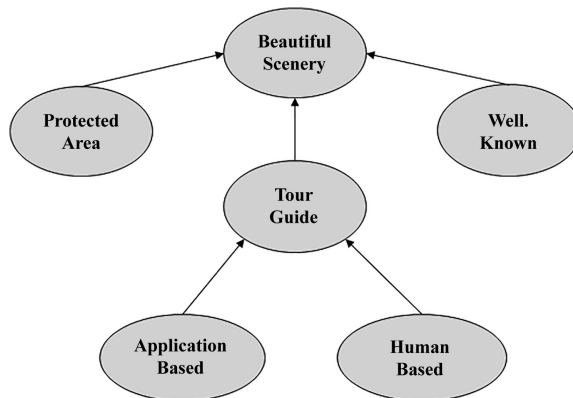
snowy, windy. In order to reduce the uncertainty, probability density function (PDF) of weather condition should be obtained based on the weather data history. Based on the trend and the extreme values, MLE or least-squares estimation (LSE) can be used to determine the most appropriate probability distribution for the data set. Due to efficiency in the calculations, consistency and parameterization invariance, MLE has been recommended in previous research studies (BahooToroody *et al.*, 2019; Leoni *et al.*, 2018; Myung, 2003). Subsequently,

	Main factors		Second-level factors	Third-level factors
NBT uncertainty modelling	Beautiful scenery	(BS)	Protected area Well known Tour guide	– – Application-based Human-based
	Good climate	(GC)	Weather Nature	–
	Socioeconomic factors	(SEF)	Accommodation Facilities Accessibility  Amenities	– – Transportation system Transportation infrastructures –

**Table 1.**  
The representation of influence factors for uncertainty modelling of NBT considering different level of interactions



**Figure 2.**  
Proposed generic BN for nature-based tourism



**Figure 3.**  
The proposed BN for beautiful scenery

MLE is recommended to be adopted in the present model and PDF of weather to be accordingly discretized. Besides, the nature parameter as another parent node of GC is described generally through the beaches, mountains, deserts, jungles and plains. These five segments of nature are specified generally in order to be able to cover all the NBTs in different locations. As a result, each of these five states can be eliminated or selected given the geographical and continental features of the considered destination.

Four second-level and two third-level factors are established to predict the posterior probability of SEF based on the degree of planning, well or poor planning, as shown in Figure 5. Accessibility, facilities, amenities and accommodation are the contributors of second level. Furthermore, the accessibility is given as the evidence of transportation systems and transportation infrastructure. It is worth mentioning that the most conspicuous difference between amenities and facilities is that amenities refer to the software and hardware that are allocated for enjoyment, while facilities are the things designing to fulfill the needs.

### 3. Application of methodology

#### 3.1 Case study

One of the most astonishing spots of Iran is Gilan province, which lies along the Caspian Sea. This province is considered as the case study to illustrate the advance of proposed methodology. Gilan with 5m tourists (inbound and domestic) per year is accounted as one of the most touristic places in Iran. The province has a population of about 2,530,696 people in the area of 14,042 km<sup>2</sup> (5,422 sq. mi) resulting in a density of 180/km<sup>2</sup> (470/sq. mi). Rasht is the most populated and important city of the province and known as its capital city. Both well-advertised and partially known natures of this province are gathered and reported in Table 2.

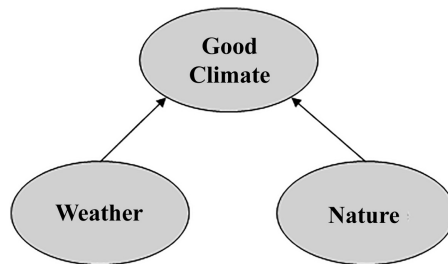


Figure 4. Developed good climate BN model

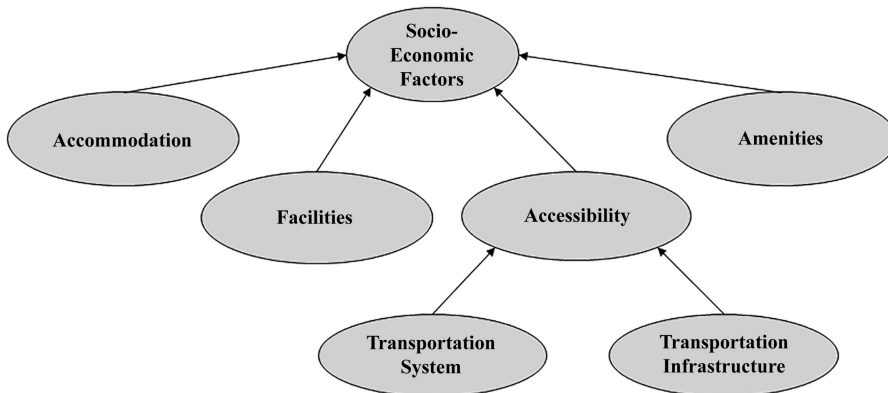


Figure 5. Suggested BN for socioeconomic factors

Beautiful scenery	Distance to rasht* (kilometers)	Well-known	Application tour guide number
Asalem to khalkhal road	126	Well- advertised	5
Laton waterfall	174	Partially known	0
Vistan lake	90.2	Partially known	0
Sheytan kuh waterfall	47.8	Well- advertised	4
Masal countryside	60.9	Well- advertised	5
Al-nazha plain	89.6	Partially known	0
Estil lagoon	173	Partially known	0
Soostan lagoon	48.1	Partially known	0
Gissoom jungle	84.5	Well- advertised	3
Kayakaleh wetland	74.8	Partially known	0
Masouleh village	62.2	Well- advertised	5
Safra basteh village	42.4	Partially known	0
Eynak lagoon	5.8	Well- advertised	1
Ashkoo	105	Partially known	0
Avishoo cave	81.8	Partially known	0
Olasbelangah countryside	80.6	Partially known	3
Visadar waterfall	99.5	Well- advertised	4
Mount Dorfak	95	Partially known	0
The village of Siahkeshan	110	Partially known	0
Subatan	138	Well- advertised	0
Saravan Forest Park	17.5	Well- advertised	0
Sarvelat	108	Partially known	0
Menjil	84.5	Well- advertised	3
Lounak waterfall	59.5	Partially known	0
Varzan waterfall, Subatan	138	Partially known	0

**Table 2.**  
List of Gilan's beautiful  
scenery

(continued)

Beautiful scenery	Distance to rasht* (kilometers)	Well-known	Application tour guide number
The village of Salansar, rudbar	66	Partially known	0
Saqalaksar Dam	18.1	Well-advertised	1
Rudkhan castle	49.2	Well-advertised	5
Kiashahr jungle park	48.7	Well-advertised	0
Haji bekandeh coastal area	37	Partially known	0
Mohtasham Garden	1.1	Partially known	0
Anzali lagoon	50.2	Well-advertised	4
Salansar countryside	68	Partially known	0
Siahkal-Deylaman road	57.4	Partially known	0
Gissoom beach	97.3	Partially known	0

**Note(s):** \*Rasht is the center of Gilan province

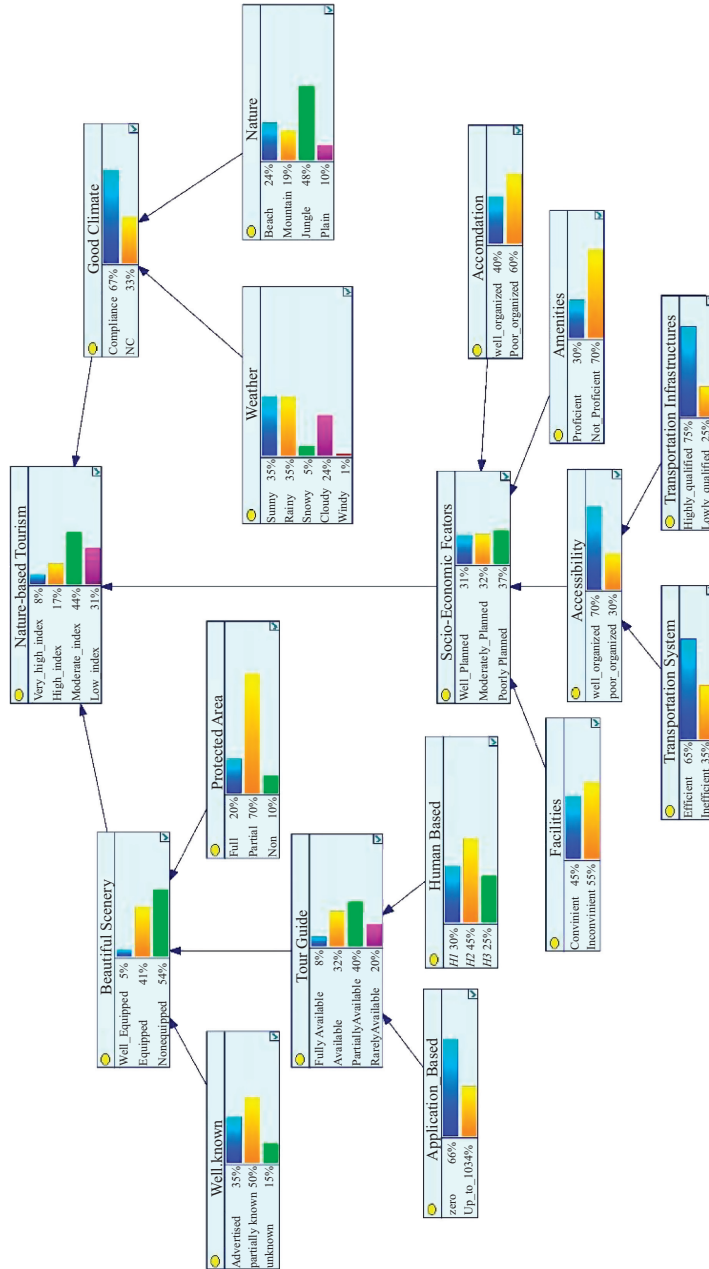
**Table 2.**

### 3.2 Validation of proposed model

To set up the developed probability network, relevant factors for the 16 NBT are considered, which are presented in Table 1. According to the discussion made in section 2.2, the proposed BN is adopted to the case study and illustrated in Figure 6. The Bayesian analyses were carried out in GeNIe 2.2 program, which is a tool for artificial intelligence modeling and machine learning with BNs and other types of graphical probabilistic models.

The root nodes of BN are quantified based on the data provided by local governmental organizations (CHHTOI, 2018; IRIMO, 2018; IRSO, 2018; MEAF, 2018; MRUD, 2018), documents and expert judgment. Accordingly, expert judgment is applied to estimate the state of seven nodes (well-known, protected area, facilities, transportation system, transportation infrastructure, amenities and accommodation). Besides, documents of local organizations and literature (Coughlin, 2006; Stilo, 1981) are used to calculate the rest of nodes (application-based, human-based, weather and nature). The data gathered from the experts for well-known and protected area nodes are listed in Table 3 and Table 4, respectively. It should be mentioned that in addition to well-known and partially known spots, the unknown beautiful sceneries of Gilan nature were also addressed by experts through the proposed BN to reduce the associated uncertainty. The prior probability of the other five nodes (facilities, transportation system, transportation infrastructure, amenities and accommodation), which were supposed to be explained by experts, are set into BN, depicted in Figure 6.

Five tourism-based applications have been designed, which cover Gilan province (CHHTOI, 2018). Twelve BSs are covered by at least one of the applications while the rest of them have no application-based guide (see Table 1). Besides, the probability of human-based guide node is defined in three states: lower than 250 (H1), between 250 and 500 (H2) and more than 500 (H3) human tour guides. The number of BSs having human guide of each interval is reported in Table 5 and fed into BN accordingly. The relevant historical date for the environment considered in the case study presented in the Figure 7. The observations and



**Figure 6.**  
Adopted proposed BN  
based on Gilan's  
nature-based tourism

relevant probability of occurrences of yearly weather, sunny hours, windy days, rainfalls, foggy weather and snow reports are described respectively.

Given aforementioned discussion in section 2.2, the MLE is adopted in the present study for five weather conditions based on historical data provided by (IRIMO, 2018; WWO, January 2014), and the mean of each PDF is taken into account as the portion of that weather condition in a year (listed in Table 6). The coverage of each nature engaging environment was also filled using local governmental documents (CHHTOI, 2018; MRUD, 2018) and reported in Table 7.

#### 4. Result and discussion

In order to evaluate the advantages of proposed NBT model, two observation cases based on 14 different evidences were given (case A and case B listed in Table 8 and Table 9, respectively). According to these observation cases, the proposed model found out the possibility of obtaining the optimum opportunity of NBT. To clarify the listed evidence in Table 8 and Table 9 more, it is worth mentioning that the BE5 in Table 8 addressed the scenario in which the BS is given to be well-equipped and GC is compliant. Accordingly, by WE3 scenario (Table 9), poorly planned SEF is set as the new evidence.

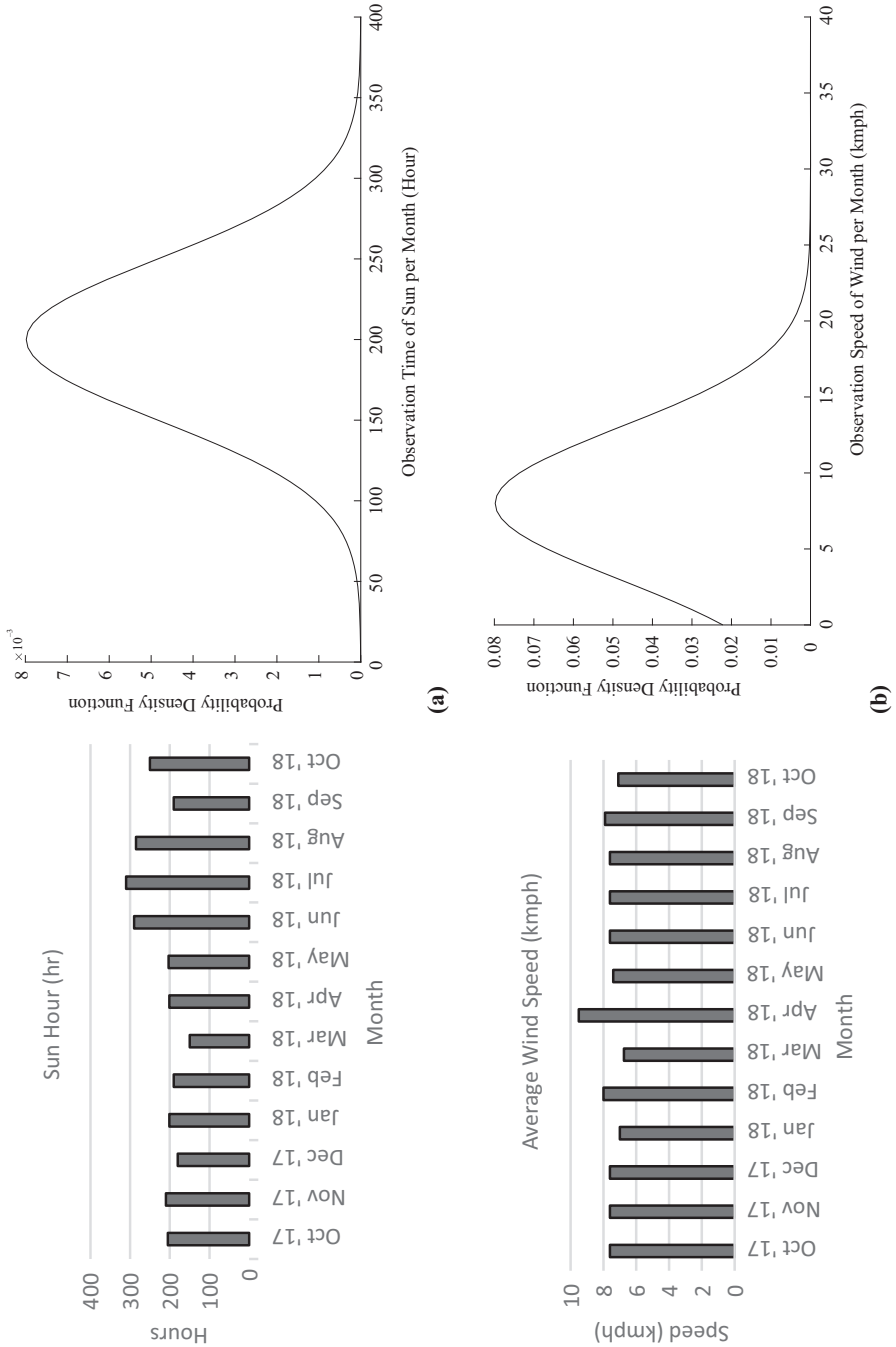
The line graphs in Figures 8 and 9 represent the probability of four NBT indexes, that is, very high index (VHI), high index (HI), moderate index (MI) and low index (LI), in the light of new evidences presented in Table 8 and Table 9. Both graphs started with prior probability (PP) of four-index and carried on with posterior probability given different observations.

In the NBT condition, given case A, except for VHI, the rest of indexes experienced a steady deterioration. Given single evident observations (BE1; compliance of GC, BE2; well-planned SEF and BE4; well-equipped BS), making BS well-equipped (BE4) would lead to more satisfaction for NBT as the VHI has sharper increase considering this observation. Besides, a comparison on VHI posterior probability given BE3 (compliance of GC and well-planned SEF) and BE4 (well-equipped BS) reveals that focusing only on BS is more profitable and efficient than even working on SEF and GC. This reasoning can be accounted as a short-term decision-making solution for making the NBT more powerful.

	Number of BS	Probability	
Advertised	14	0.35	<b>Table 3.</b> Summary of well-known status
Partially known	21	0.5	
Unknown	6	0.15	

	Number of BS	Probability	
Full	7	0.2	<b>Table 4.</b> Summary of protected area overall condition
Partially	26	0.7	
No	3	0.1	

	Number of BS	Probability	
H1; human guide of [0–250]	11	0.3	<b>Table 5.</b> Summary of human-based guide status
H2; human guide of [250–500]	16	0.45	
H3; human guide more than 500	9	0.25	



**Figure 7.** Yearly weather observations and their fitted PDF for sun hour (a), windy days (b), rainfalls (c), cloudy and foggy weather (d) and snow reports (e)

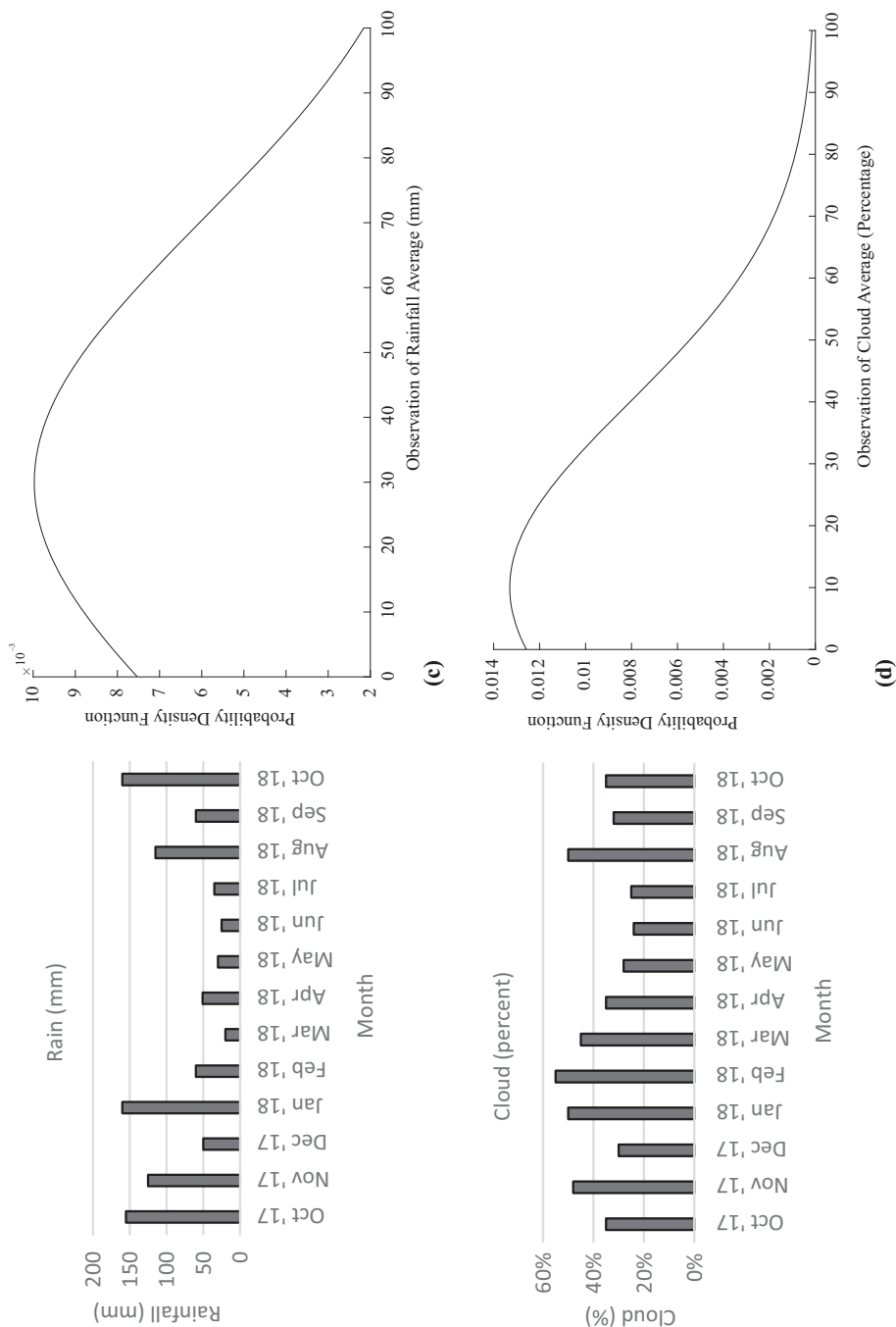


Figure 7.

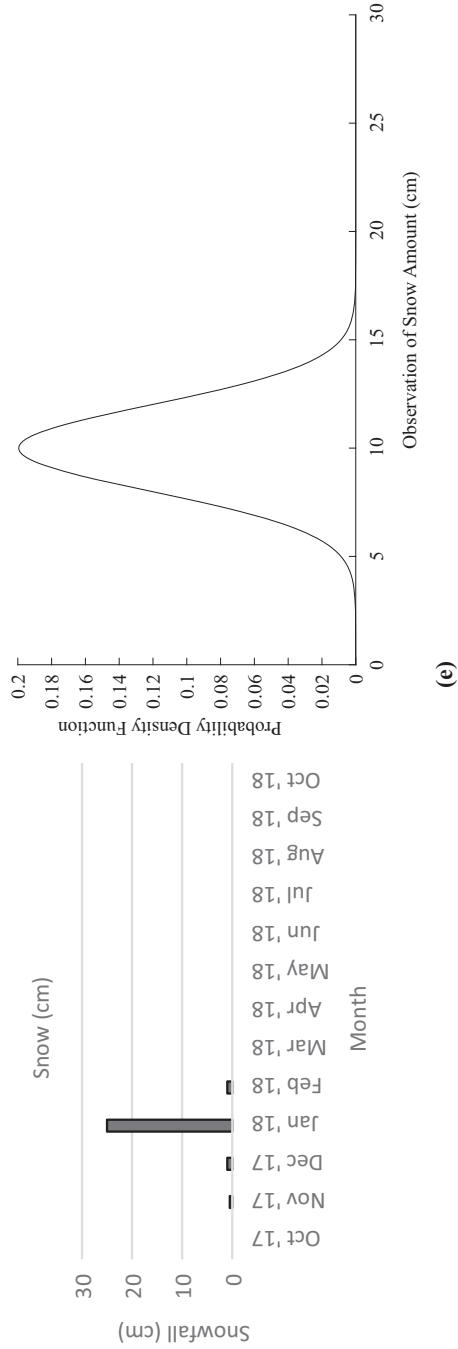


Figure 7.

On the contrary, tracking the impact of case B evidences on the prior probability of NBT indexes proves that inadequate performance of SEF variable has bolder negative impact on NBT in comparison to BS and GC. It is proved by, first, drawing a comparison between LI index of WE2 (nonequipped BS) and WE3 (poorly planned SEF). It can be seen in Figure 8 (b) that although the VHI state of WE2 (nonequipped BS) and WE3 (poorly planned SEF) are both zero, the LI of WE3 is noticeably higher than WE2. And second, the trend of LI maintained the same level and even experienced a slight decrease through the WE3 (poorly planned SEF) and WE4 (noncompliance of GC and nonequipped BS) observations. Subsequently, the SEF status should be considered to have more satisfaction in the NBT system.

Weather condition	Probability
Sunny	0.35
Rainy	0.35
Snowy	0.05
Cloudy and foggy	0.24
Windy	0.01

**Table 6.**  
The portion of each weather conditions in a year

Nature	Percentage of coverage
Beach	0.24
Mountain	0.19
Jungle	0.47
Plain	0.1

**Table 7.**  
Nature scenery environment coverage

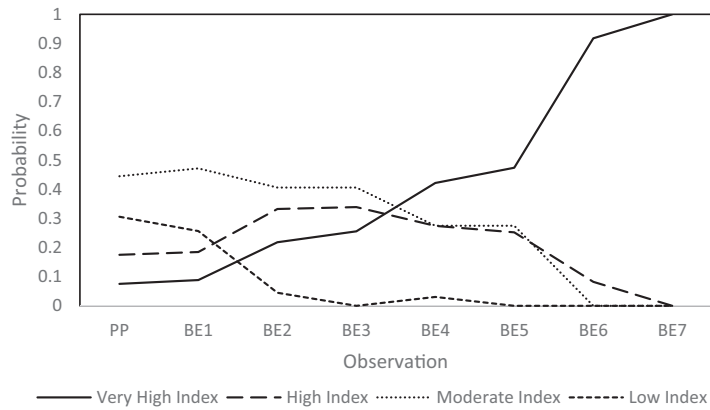
Scenario	Evidence
PP	Prior probability
BE1	Compliance of good climate
BE2	Well-planned socioeconomic factor
BE3	Compliance of good climate and well-planned socioeconomic factor
BE4	Well-equipped beautiful scenery
BE5	Well-equipped beautiful scenery and compliance of good climate
BE6	Well-equipped beautiful scenery and well-planned socioeconomic factor
BE7	Well-equipped beautiful scenery and well-planned socioeconomic factor and compliance of good climate

**Table 8.**  
Possible opportunity to activate more potential in NBT

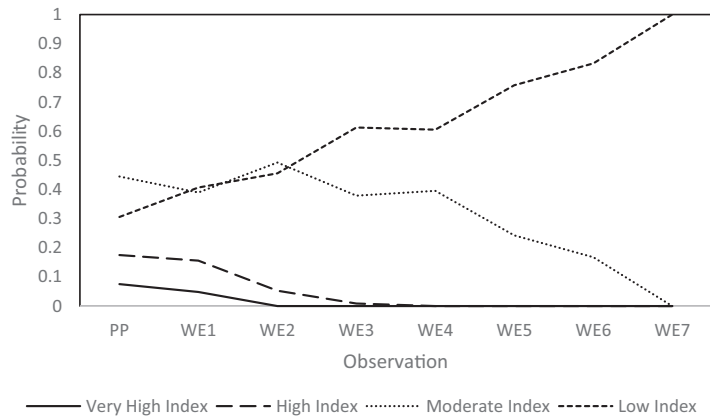
Scenario	Evidence
PP	Prior probability
WE1	Noncompliance of good climate
WE2	Nonequipped beautiful scenery
WE3	Poorly planned socioeconomic factor
WE4	Noncompliance of good climate and nonequipped beautiful scenery
WE5	Noncompliance of good climate and poorly planned socioeconomic factor
WE6	Poorly planned socioeconomic factor and nonequipped beautiful scenery
WE7	Noncompliance of good climate and poorly planned socioeconomic factor and nonequipped beautiful scenery

**Table 9.**  
List of worse evidences

**Figure 8.**  
NBT posterior probability in the light of new evidences for case A

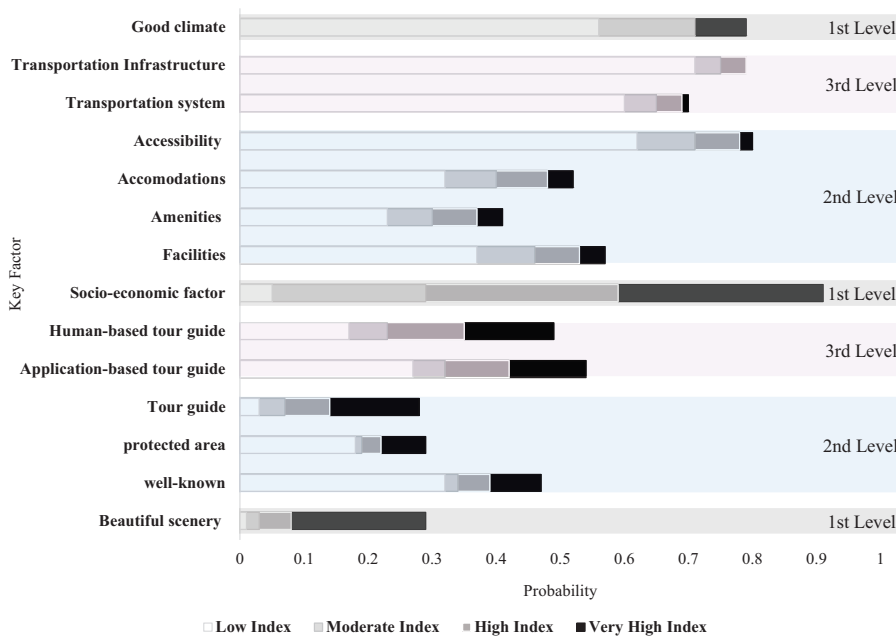


**Figure 9.**  
NBT posterior probability in the light of new evidences for case B



In the light of BE7 evidence, the posterior probability of VHI of NBT raised to be a sure event (event with probability equal to 1). The reported description of BE7 (see Table 7) depicts that GC, BS and SEF are set to be 100% at their optimum status, which are compliance, well-equipped and well-planned, respectively.

Revising BN parameters using backpropagation approach leads to calculate the least necessary contribution of key factors to achieve the certain VHI of NBT. As it is shown in Figure 10, this logic is similarly applied to estimate the probability of all key factors given that the NBT was set in its different configurations. These posterior probabilities resulting from proposed BN show that obtaining a very high quality NBT does not necessarily requires all the key factors to be perfect. Accordingly, based on Bayesian propagation, if the probability of optimum status of GC, BS and SEF simultaneously stood more than 0.79, 0.29 and 0.91, respectively, a highly qualified NBT will be gained. On the contrary, the policymakers, organizations, government and so on have to be aware that low index of NBT is not equal to having nothing. As an instance and as it can be seen easily in Figure 10, if the probability of the key factors stays on white zone, although there are not zero, the resulted NBT would be a low-index one.



**Figure 10.** The least contribution of first, second and third-level factors to obtain certain VHI of NBT

### 5. Conclusion

This paper attempts to provide a framework by which decision-making process for NBT stakeholders and related decision and policymakers would become more efficient. For this purpose, BN as probabilistic network has been chosen as it has set of advantages such as performing better in quantifying the uncertainty and solving decision-making problems, over other similar methods such as AHP and MLE. By introducing an NBT model and mapping it on BN, different scenarios of NBT optimization through introducing new evidences in the BN can be presented. This will help policymakers in different levels of authority to make better, more efficient and more logical decisions to improve the state of NBT in a particular destination.

In this study, a novel NBT model was implemented through the BN of 17 variables. There are a variety of key factors influencing the NBT. These key factors were categorized in three main groups: beautiful scenery representing the nature condition, socioeconomic factor, depicts the economic and management impact, good climate; reflex the weather condition in the study. These three groups were arranged throughout three levels according to the intensity of their effects on NBT status. The root nodes of BN were quantified based on data provided by local governmental organizations (reference), documents and expert judgment. To demonstrate the applicability of the methodology, two cases of observations are considered. The proposed model highlighted that focusing on BS alone is more profitable and efficient than even working on SEF and GC. On the contrary, it is proved that poor performance of SEF variable has bolder negative impact on NBT in comparison to BS and GC. Furthermore, backpropagation approach of BN led to calculation of the least necessary contribution of key factors to achieve the certain index of NBT.

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